

- **Present information about your business operations, including:**

LearningMate Response:

- Years in business - 15 years
- Office locations - USA, India, Canada, UK & Europe
- Number of full-time staff - 600+ employees
- Services offered - Our services span from consulting, custom courseware, content creation, rich media development, product development, Learning analytics, LMS customization, administration, maintenance and staff augmentation.

2.3 Pricing

Present pricing in accordance with the instructions in the "Pricing" section for each relevant boldface component.

- **For each component offered, present valid pricing for the required term.**
- **ESCNJ expects that each provider will offer co-op discounts from retail pricing. Our objective is to provide the best pricing in New Jersey for the components offered by responding providers.**
- **If pricing is proposed as a package deal, detail what is included.**
- **If pricing is based on hourly rates, be clear about the quantity and type of labor required to perform the work in question. If required, present a matrix of tasks and hours to complete various tasks.**
- **Providers are encouraged to offer bundled services as part of a better deal, but providers also MUST allow for the separate purchase of each category, gear or indicator listed below.**
- **Pricing must identify and include any additional taxes and fees, surcharges or additional costs. Identify any non-recurring fees or additional expenses. In other words, pricing must be all inclusive. Acknowledge and verify.**

LearningMate acknowledges pricing provided is inclusive.

- **Present pricing for solutions, services and software as applicable:**

B. Education and Classroom Practice- Assistance**1. Curriculum, Instruction and Assessment- Services, Solutions and Software Solutions:****ACMT Pricing**

ACMT Description	Type (One Time / Yearly / Per Student)	LEA Level Enrollment Size by District Using NCES Data				
		Small	Small-medium	Medium- Large	Large-Very Large	State
<i>Student Count</i>		Up to 999	999 to 9999	10,001- 24,999	> 25,000	N/A
<i>Implementation Charge</i>	One Time Fee	\$ 1,000.00	\$ 2,000.00	\$ 5,000.00	\$ 7,500.00	\$ -
<i>Licensing</i>	Annual, Per Site	\$ 5,000.00	\$ 10,000.00	\$ 15,000.00	\$ 20,000.00	\$ 50,000.00
<i>Additional Training (In Person)</i>	Per Day	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
<i>Additional Training - Video Conference / Phone</i>	Per Session	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00
<i>Content Authoring*(Optional)</i>	FTE/Per Day	\$720.00	\$720.00	\$720.00	\$720.00	\$720.00

Note:

1. Licensing for ACMT includes support as well as hosting costs.
2. The pricing is reflective for 3 years payable at the start of each year for up to 3 years.
3. LearningMate acknowledges pricing provided is inclusive.
4. Content Authoring* -
 - a. The pricing for content authoring depends on the content being authored. LearningMate team will analyze the content being authored and share the price for authoring.
 - b. Authoring of content includes Authoring of taxonomies and alignment of standards.

b. Digital Assessment Solutions:

QuAD Pricing

QuAD	Type (One Time / Yearly / Per Student)	LEA Level Enrollment Size by District Using NCES Data				
		Small	Small-Medium	Medium-Large	Large-Very Large	State Edition
<i>Student Count</i>		Up to 1,500	1,500 to 10,000	10,001-24,999	> 25,000	N/A
<i>Implementation Charge</i>	One Time Fee	\$1,000.00	\$2,000.00	\$2,000.00	\$2,000.00	
<i>Licensing greater than 5000 Students (Per Student Price)</i>	Per Student (annual license)		\$3.50	\$3.50	\$3.50	
<i>Licensing for Below 5000 Students (Fixed Price)</i>	Fixed Price	\$20,000				
<i>Licensing for State Edition (Negotiated based on RFP)</i>						\$500,000

Key Data System Assessment Items	Per Student	\$1.75	\$1.75	\$1.75	\$1.75	
Key Data System Next Generation Science Items	Per Student	\$0.85	\$0.85	\$0.85	\$0.85	
Training (In Person)	Per Day	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Webinar	Per Session	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00
Assessment Authoring Services *(Optional)	FTE/Per Day	\$720.00	\$720.00	\$720.00	\$720.00	\$720.00
Content Conversion** (Optional)	FTE/Per Day	\$720.00	\$720.00	\$720.00	\$720.00	\$720.00

Note:

1. Licensing for QUAD includes support as well as hosting costs.
2. The pricing is reflective for 3 years payable at the start of each year for up to 3 years.
3. LearningMate acknowledges pricing provided is inclusive.
4. The QUAD platform does not include preloaded assessment items. Items may be acquired from our partner (KDS), authored, or imported from district owned material.
5. Assessment Authoring*
 - a. The pricing for content authoring depends on the content being authored/converted. LearningMate team will analyze the content being authored and share the price for authoring.
 - b. Authoring of content includes creation of templates, questions, banks and assessments.
6. Content Conversion**
 - a. The pricing for content authoring depends on the content being converted. LearningMate team will analyze the content being converted and share the price for content Conversion.
 - b. Conversion of content - Conversion of content includes package format interchange (QTI 1.2 and 2.1)

3. Attachments

3.1 Complete and submit Attachment A: Validation Questions for Contractor

GENERAL INFORMATION

- 1) **Company:** LearningMate Solutions Inc.